CHILDREN WELFARE CENTREClara's College of Commerce

(Affiliated to University of Mumbai and NAAC Accredited)

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SY & TY -PROGRAM OUTCOME, PROGRAMME SPECIFIC OUTCOME, AND COURSE OUTCOME (UNDERGRADUATE)

A.Y. 2024-25

BCOM

Program Objectives:

with commitment and integrity. It intends to provide a strong foundation level understanding of functioning of business organisations and

The broad objectives of the Program are:

Mathematics and Statistics by adopting student centric pedagogy.

- 2. to encourage the students to undertake higher studies and research in commerce and allied disciplines.
- 3. to develop qualities to handle both individual and team work efficiently through projects, assignments and other activities.
- 4. to imbibe values of ethical practice in business.
- 5. to develop communication skills for putting forth ideas, views, and messages effectively.

Program Outcome:

Program outcomes are a set of competencies which students acquire at the end of graduation. On successful completion, they shall:

Economics and Mathematics / Statistics and provide innovative solutions to problems in business.

2. be able to communicate their ideas with industry efficiently and effectively.

3. develop the ability to work at individual level as well as at team level.
4. be able to integrate the latest technology and apply mathematical and statistical tools and techniques.
values.
Programme Specific Outcome:
of industry with an ease. Understanding and applying mathematical tools and techniques for research in field of Commerce
SYBCOM
Semester III
Accountancy & Financial Management- III
Course Objectives:
1. To equip students with preparation of partnership final accounts based on adjustment of admission, retirement and death of partner.
2. To learn the concept of piecemeal distribution of cash.
3. To understand the need and accounting of amalgamation of firms.
4. To understand the need and accounting of conversion/sale of partnership firm into a limited company.
Course Outcomes:
amalgamation as well conversion of firm into a company.
2. The students will be able to understand the need and accounting of piecemeal distribution of cash.
Financial Accounting & Auditing -V (Introduction to Management Accounting)
Course Objectives

Based on the course syllabus following are course objectives:

1. To understand the concepts of Management accounting and its importance
2. To know the Basis of Accounting
3. To prepare the different forms of financial statement
4. To study and calculate different types the Ratio
5. To understand the concept of Working Capital, types and how to calculate the
requirements of working capital
6. To study the concept of capital budgeting and different approaches of capital budgeting.
Course Outcomes:
On completion of this course, Students would be able to
1. Apply the concepts of Management accounting and its importance in business.
2. Analyses the Basis of Accounting in an orgnisation.
3. Prepare different forms of financial statement for analysis's, evaluation and compare
the financial information.
4. Compute of different types of ratio.
5. Ascertain working capital requirement for an organisation.
6. Ascertain capital budgeting through different approaches and managerial decisions can
be taken.
Commerce - III
Course Objectives:
1. To provide knowledge of basic concepts of management and its functions.

2. To give understanding of various functions of management and its importance in organisation
3. To develop understanding and interest in management functions.
Course Outcomes:
After completion of this course, students will have
1. Understanding of various concepts of management.
4. 2. Knowledge of various functions of management and its importance in organisation
3. Develop interest to pursue higher study options such as Masters in Management Studies
(MMS), Master of Business Administration (MBA), Masters in Financial Management (MFM)
Business Economics - III
Course Objectives:
1. To introduce principles of Macroeconomics and Public Finance
2. To help students use Macroeconomic concepts to analyse the national economy
3. To provide a link between economic concepts and real world problems through cases
and examples.
Course Outcomes:
1. Understanding of the fundamentals of macroeconomics
2. Ability to analyse cause-effect relationship between macroeconomic variables
3. Ability to interpret public policies and their impact on the economy
4. Understand application of Macroeconomics to business decision making

Advertising - I
Course Objectives:
1. To provide knowledge of advertising as a tool of promotion
2. To give understanding of advertising agency and its role in promotion
3. To develop interest in advertising by relating to real life economic and social aspects of
advertising
4. To develop knowledge of different types of advertising.
Course Outcomes:
After completion of this course, students will have
1. Understanding of of advertising and its role in promotion
2. Knowledge of advertising agency and its activities.
3. Evaluation of economic and social aspects of advertising.
4. Develop interest to pursue postgraduate education in advertising.
Foundation Course - III
Course Objectives:

3) To groom students scientific temper

1) To sensitize students with their rights.

2) To make students aware about environmental concerns

4) To aware students about career opportunities in competitive exams
Course Outcomes:
1) The students will be able to use their rights as a citizen of country.
2) The approach of the students will be sensitive towards environment in order to protect it.
3) The scientific temper of students will get developed.
4) The avenue of career in competitive exams will be opened for students.
Business Law - I
Course Objectives:
On completion of this course, Students should have an understanding of -
A. The reason for enacting Indian Contract Act – 1872
B. The various norms under Sales of Goods Act.
C. The Benefits of special contracts.
D. The various authorities for protection under Consumer and Competition Act
E. The Criminal Liability under Dishonor of cheque as per latest Negotiable Instruments
Amendment Act
Course Outcomes:
On completion of this course, Students will be able to:
A. Analyze the various valid rules for making contracts.
B. Understand the concept of special contracts.
C. Help them to follow the procedure as per Consumer Protection Act and Sales of goods act.

D. Know more about the different Negotiable Instruments.
Semester IV
l Accountancy & Financial Management - IV
Course Objectives:
On completion of this course, students should have an understanding of:
1. To understand the company accounts and balance sheet of company accounts.
2. To understand the accounting treatment of redemption of Preference Shares.
3. To understand the accounting treatment of redemption of Debentures.
4. To learn the concepts of Profit Prior to Incorporation. Understand the ascertainment and treatment of Profit Prior to Incorporation
Course Outcomes:
On completion of this course, students will be able to:
1. A. Understand the nature of company accounts and balance sheet of company accounts.
2.Understand and explain of accounting treatment of redemption of Preference Shares.
3. Understand and explain of accounting treatment of redemption of Debentures.
Incorporation
Financial Accounting & Auditing -VI (Introduction to Auditing)
Course Objectives:
On completion of this course, students should have an understanding of:

1. The concept of audit.
2. The function, objectives and principles of audit.
3. The errors and frauds in financial statements and auditor duties in the audit process.
4. The planning of audit and execution of audit planning.
5. The importance of audit evidence, audit working papers and audit notebook.
6. The procedure of vouching and verification of assets liabilities, income and expenditure.
7. The audit techniques and audit sampling used in auditing.
8. Risk involved in sampling
9. Method of sampling
Course Outcomes:
On completion of this course, Students would be able to:
1. The role of auditor in an organization.
2. Importance of auditor in the eyes of law.
3. Detect and prevent error and fraud in financial statement
4. Use the technology to vouch the vouchers, verify the fixed assets.
5. Prevention of document
Commerce - IV

Course Objectives:

1. To provide knowledge of basic concepts of production management, inventory management and quality management.

2. To give understanding of Indian financial system
3. To develop understanding and interest in mutual funds and financial markets.
Course Outcomes:
After completion of this course, students will have
1. Understanding of various concepts of production management, inventory management and quality management.
2. Knowledge of Indian financial system and securities market.
(MBA), Masters in Financial Management (MFM).
Business Economics - IV
Course Objectives:
1. To introduce principles of Public Finance
2. To help students use Macroeconomic concepts to analyze the national economy
3. To provide a link between economic concepts and real world problems through cases
4. To understand the role of government in the economy
Course Outcomes:
1. Understanding of the fundamentals of macroeconomics
2. Ability to analyze cause-effect relationship between macroeconomic variables
3. Ability to interpret public policies and their impact on the economy
4. Understand application of Macroeconomics to business decision making
5. To form foundation for courses in taxation

Advertising - II	
Course Objectives:	
. To provide knowledge of various media used in advertising.	
. To give understanding of advertising campaigns and its related elements.	
. To develop interest and creativity in advertising by relating to real life scenarios.	
. To critically evaluate advertising and its elements.	
Course Outcomes:	
fter completion of this course, students will have	
. Understanding of various Medias of advertising.	
. Knowledge of advertising campaign and its planning.	
. Evaluation skill of various elements of advertising.	
. Develop interest to pursue postgraduate education in advertising.	
Foundation Course - IV	
Course Objectives:	
) To sensitize students with their rights.	
) To make students aware about environmental concerns	
) To groom students scientific temper	
To aware students about career opportunities in competitive exams	
Course Outcomes:	

1) The students will be able to use their rights as a citizen of the country.	
2) The approach of the students will be sensitive towards the environment in order to protect it.	
3) The scientific temper of students will get developed.	
4) The avenue of career in competitive exams will be opened for students	
Business Law - II	
Course Objectives:	
On completion of this course, Students should have an understanding of:	
A. The reason for updating the parent act(Companies Act) 1956	
B. The various new definitions given as per Companies Act 2013	
C. The Benefits of Partnership Act	
D. The various authorities for protection under Consumer and Competition Act	
E. The Intellectual Property Rights in today's society.	
Course Outcomes:	
On completion of this course, Students will be able to:	
A. Analyze the various modification made related companies act.	
B. Understand the concept of Limited Liability Partnership.	
C. Help them to follow the procedure as per Consumer Protection Act.	

D. Know what are the differences are between Patent, Copyright, Trademark etc.

TYBCOM	
ster V	
Financial Accounting & Auditing -VII (Financial Accounting)	
se Objectives:	
equip students with the preparation of final accounts of companies as per Indian Companies Act, 2013.	
understand the need of Internal Reconstructing and accounting of Internal Reconstruction	
learn the concept of Buy Back of Shares and accounting of Buy Back of Shares.	
understand the concept of fixed income securities and variable income securities as per Accounting Standard-13.	
se Outcomes:	
e student will get the knowledge of final accounts of companies as per Indian Companies act, 2013.	
student will understand the accounting treatment of internal reconstruction, buy back of shares and investment account	nting.
e students will be able to understand the ethical behavior and implications for accountants.	
Financial Accounting & Auditing -VIII (Cost Accounting)	
se Objectives:	
on the course syllabus following are course objectives:	
understand the concepts of cost accounting and it important	
study the different types of material and how to calculate the cost of Material.	
understand and evaluate the labour costing and different method computation of	
neration and incentive of Labour.	
know and compute the different types of overheads and evaluation	

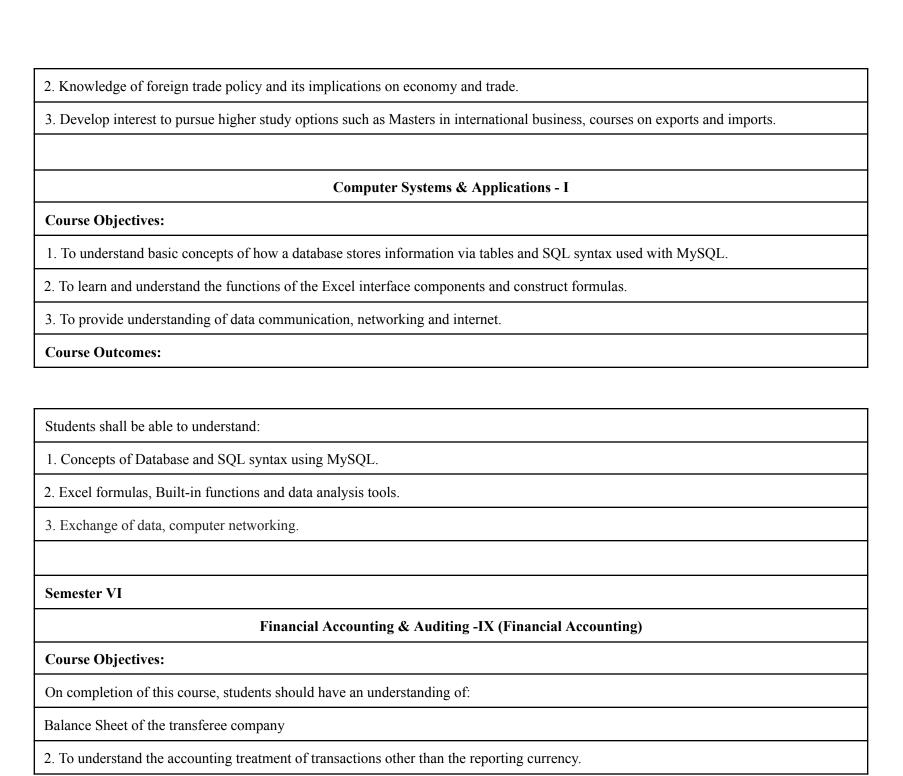
5. To study and prepare the cost classification and Cost sheet
6. To understand the concept of Reconciliation of Cost and Financial Accounts and
prepare the reconciling statement.
Course Outcomes:
On completion of this course, Students would be able to
1. Apply the concept of cost accounting and it's important in day to day activities.
2. Classify types of material and analyse material cost
3. Compute remuneration and incentive of Labour system and ascertain the value of labour cost
4. Classify different types of overheads and evaluate the overheads based on types of distribution
5. Classify the different types of cost involved in cost accounting and prepare cost sheet
6. Identify the difference in cost sheet and financial accounting and will prepare Reconciliation statement of Cost and Financial Accounts
Business Economics -V
Course Objectives:
1.To enhance students understanding about the nature and pattern of Indian Economy.
2.To gain basic knowledge of factors governing Indian economy and its growth.
Course Outcomes:
On successful completion of this course, students would be able to:
1. The students would be able to appreciate and understand the various aspects of Indian economy

2. The students would get an insight and understanding of the reforms and policy measures

undertaken by government of India.	
Commerce -V (Marketing)	
Course Objectives:	
1. To familiarise students with various marketing concepts.	
2. To give knowledge of consumer behaviour and factors influencing it.	
3. To acquaint with the various product decision areas and their components.	
4. To provide knowledge of various methods of distribution and promotion.	
5. To acquaint with the various marketing ethics and challenges faced by marketers.	
Course Outcomes:	
Students shall be able to understand :	
1. To explain the various marketing conepts.	
2. To identify the consumer behaviours and recognize the factors leading to it.	
3. To identify various product decision areas and interpret them.	
4. To analyse various distribution and promotion methods.	
5. To appraise the marketing ethics and challenges in marketing.	
Direct and Indirect Taxes - I	
Course Objectives:	

On completion of this course, students should have an understanding of:

1. Basic terms used in the taxation, year of income taxable to tax.
2. Income chargeable to tax under various head.
3. Different heads of income.
4. Deductions available under various sections.
5. Computation of total income.
Course Outcomes:
On completion of this course, Students would be able to:
1. Determine the financial year and assessment year.
2. Determine the residential status of the individual and scope the relevant income.
3. Calculate the income under various head in which it will be taxable.
4. Compute total taxable income after providing deduction available under different sections.
Export Marketing Paper - I
Course Objectives:
On completion of this course students should be able to:
1. Understand concepts of export marketing and its importance.
2. Understanding of foreign trade policy and its implications on economy and trade.
3. Develop Conceptual understanding of various incentives available for exporters.
Course Outcomes:
After completion of this course, students will have
Understanding of various concepts of export marketing.



3. To learn the concepts of Liquidation of Companies and its accounting treatments.
4. To learn the concepts of underwriting of shares and its accounting procedure.
5. To learn the concepts of Limited Liability Partnership (LLP)
Course Outcomes:
On completion of this course, students will be able to:
interests and purchase method respectively. Meaning and Computation of purchase consideration
and loan and credit transactions.
Payment of underwriting commission.
payments Overriding preferential payments Preparation of statement of affairs, deficit / surplus account Liquidator's final statement of
Accounts.
Financial Accounting & Auditing -X (Cost Accounting)
Course Objectives:
On completion of this course, students should have an understanding of:
1. The concept of contract costing and different terminology of it.
2. Different aspect of Process costing and its impact on cost of production.
3. Importance of Marginal costing and Standard Costing in decision making process.
4. Concept of emerging concepts of Cost Accounting
Course Outcomes:
On completion of this course, Students would be able to:

1. Calculate profit involved in contract costing and implication of different terminology.
2. Ascertain cost of production per units in each process and different types of losses.
3. Use of Marginal costing and standard costing in decision making process.
4. Application of emerging concept in different situation.
Economics-VI
Course Objectives:
1. To know about the various aspects of International Trade and Commercial Policy
2. To understand the concept of BOP, structure, disequilibrium its causes and how to correct disequilibrium.
3. To understand the important WTO agreements like TRIPs, TRIPS ,GATS.
4 To know about foreign exchange market and its functions
Course Outcomes:
On successful completion of this course, students would be able to:
1.To analyse the various theories of international trade and know why two countries engage in international trade.
2. To understand the various types of Economic Integration
3. Explain the different concepts of terms of trade
4. Explain the structure of BOP, disequilibrium in BOP, causes of disequilibrium
5. Describe the foreign exchange rate and determine its equilibrium exchange rate
Commerce-VI (H.R.M.)
Course Objectives:

1. To familiarise the students with the concepts of HRM and SHRM.
2. To make them understand performance appraisal, career planning.
3. To develop an understanding for human relations and leadership qualities.
4. To make students aware about the trends in HRM
Course Outcomes:
Students shall be able to understand :
1. Imporance of HRM in the current business environment
2. Career planning advantages and aperformance appraisal.
3. Theories of motivation and leadership
4. Trends developing in HRM.
Direct and Indirect Taxes - II

Course Objectives:

On completion of this course, students should have an understanding of:

- 1. The basic concept and terms used in indirect taxation.
- 2. Negative list, exempted list and taxable goods and services under GST Act.
- 3. Point of taxation and Incidence of levy of tax.
- 4. Registration, Payment and recovery of GST.

Course Outcomes:

On completion of this course, students would be able to:

1. Apply the basic concepts of GST rules in taxation.
2. Identification of taxable and non taxable goods.
3. Determining point of taxation for the payment of tax liability
4. Register, payment and set off of GST.
Export Marketing Paper - II
Course Objectives:
1. To familiarise the students with product decision areas in export marketing
2. To acquaint with the various INCO terms and FOB problems in export marketing
3. To give knowledge of various distribution and promotion methods used in export marketing
4. To acquaint with the export finance providing financial instituions in the country
5. To provide understanding of various procedures and documents adopted in export marketing
Course Outcomes:
After completion of this course, students will have
1. To Identify the various product decision areas in exports.
2. To interpret the various Inco terms used in exports
3. To solve FOB Problems of export marketing
4. To identify the various financial instituions providing export finance
5. To distinguish between various export procedures and documents .

Computer Systems & Applications - II

Course Objectives: 1. To understand increasing significance of E-commerce and its applications in business. 2. To learn and understand the use of Advanced Excel formulas and features in intensive data analysis. 3. To learn and understand the processes of developing forms in visual basic. **Course Outcomes:** Students shall be able to understand: 1. Basic concepts of business models and e-commerce. 2. Advanced Excel formulas, functions and data analysis tools. 3. Creating forms in visual basic. Bachelor of Commerce (Accounting & Finance) BAF **Program Objectives:** emphasis on managing the financial and accounting aspects of business. The broad objectives of the Program are: adopting learner centric pedagogy. administration and company Secretaryship. 3. to nurture students' ability to work as consultants. 4. to arouse students' interest in research.

Program outcomes are a set of competencies students acquire at the end of graduation. On successful completion, they shall:

Program Outcome:

1. have fundamental knowledge of finance, accountancy, audit, taxation, law, technology and innovative practices.
2. communicate effectively with all stakeholders.
3. work at both individual and team level.
Program Specific Outcome:
1) Students will be able to prove proficiency with the ability to engage in professional programmes like CA, ICMA and CS.
core subjects of Accountancy and Finance.
3) Students acquire practical skills to work as Tax Consultant, Audit Assistant and other Financial Supporting Services.
4) Students will be able to do higher education and advance research in the field of Commerce and Finance
Semester III
S. Y. B.A.F
Financial Accounting (Special Accounting Areas) - III

Financial Accounting (Special Accounting Areas) - III Course objective: On completion of this course, students should have an understanding of: 1. Concept of Partnership firm. 2. Piecemeal distribution. 3. Amalgamation of partnership firm 4. Conversion / Sale of a Partnership Firm into a Ltd .Company 5. Accounting of foreign currency transactions.

Course outcome:
On completion of this course, Students would be able to:
1. Analyse Partnership firm accounting.
2. Apply piecemeal distribution.
3. Amalgamate partnership firm.
4. Convert Partnership Firm into a Ltd .Company
5. Able to solve problem based on foreign currency transactions.
Cost Accounting (Methods of Costing) - II
Course Objective:
On completion of this course, students should have an understanding of:
1. Classification of costs, profit centre, cost centre and investment centre.
2. Reconciliation of cost account and financial account.
3. Contract costing for different period and different contracts.
4. Process costing used for ascertaining the value of process.
Course Outcomes:
On completion of this course, Students would be able to:
1. Prepare the cost sheet indicating element of cost.
2. Prepare reconciliation statement after finding the difference in both the set of account.

3. Ascertain the cost of contract, profit or loss, work completed and work uncertified.

4. Ascertain the cost of each process, unit cost, normal loss, abnormal loss and abnormal gain.
Taxation -II (Direct Taxes Paper-I)
Course Objective:
On completion of this course, students should have an understanding of:
1. To understand the basic concept of Taxation
2. To study the Income chargeable to tax under various head.
3. To study the different heads of income.
4. To undestand the deductions available under various sections.
5.To Computation of total income.
1. Course Outcomes:
2. On completion of this course, Students would be able to:
3. Determine the financial year and assessment year.
4. Determine the residential status of the individual and scope the relevant income.
5. Calculate the income under various head in which it will be taxable.
6. Compute total taxable income after providing deduction available under different sections.
Information Technology in Accountancy - I
Teaching Objectives:
1. To understand history of computers, hardware & software, networking.

2. Practical hands on training required for office automation.
3. To understand basic concepts of Email, Internet and other emerging technology.
4. To understand increasing significance of E-commerce and its applications in business.
Teaching Outcome:
Students shall be able to understand:
1. Basics of computer system.
2. Practical hands on session on latest MS-Office software.
3. Internet and its applications, Risks and security considerations, Legal issues.
4. The role of Strategy in E Commerce and Value chains in E Commerce.
Foundation Course in Commerce (Financial Market Operation) - III
Program Objective:
1. To understand the concept of financial instruments
1. To understand and study the financial markets

1. Students learned various concepts of financial markets,

1. To undersand the financial services provoeded

2. Studetns will learned financial services

Program Outcome:

The students will be able to

1. Students learned various concepts of financial markets.
Business Law (Business Regulatory Framework) -II
Course Objective :
On completion of this course, Students should have an understanding of -
1.To study the benefits of Partnership Act
2. To understand the various procedures for incorporating a LLP.
3.to understand the iImportance of Factories Act in today's society.
Course Outcome:
On completion of this course, Students will be able to:
1. Analyze the various modification made related to Partnership Act.
2. Understand the concept of Limited Liability Partnership.
3. Help them to follow the provisions of factories act.
4. Know what the Penalties are as per the factories act.
Business Economics - II
Course Objective:
1. To understand the functioning of economy at the macro level.
2. To understand how the economy is regulated through monetary and fiscal policies.
Course Outcome:
On successful completion of this course, students would be able to:

1. Understand the meaning and	components of the National Income Accounts, business cycle
and its phases; Aggregate Suppl	y, Aggregate Demand model of the macro economy.
2. An insight on how monetary p	olicy & fiscal policy operates, its tools, and its advantages and drawbacks;
3. An insight into the dynamics	of macroeconomics and international economics.
Semester IV	
	Financial Accounting (Special Accounting Areas) -IV
Course objective	
1. To study and anlaysis the finl	accounts of the companies
2. To understand the concept and	procedure of redemption of preference shares
3. To understand the concept and	procedure of redemption of debentures
4. To ascertain profit Prior to Inc	orporation
5. To study a foreign barnch	
Course Outcomes	
On completion of this course, St	udents would be able to:
1. Analyze Final Accounts of Co	ompanies.
2. Impelement the procedure of	edemption of preference shares and debentures
3. Maintain accounting for Forei	gn Branch

Management Accounting
urse Objectives:
completion of this course, students should have an understanding of:
To importance of Management Accounting
To Understand need and analysis and Interpretation of financial statement.
To calcualate Ratio Analysis
To understand the concept of Cash Flow Statement
To understand the concept and requiremnet of Working Capital
urse Outcomes:
completion of this course, students would be able to:
interpret the role of Management Accounting in Decision Making.
Common Size Statement
Calculate Balance-sheet Ratio, Revenue Statement Ratio and Composite Ratio
Prepare Cash Flow Statement with reference to Accounting Standard No.3.
Estimate Working Capital-Concept, Projection of Working Capital Requirements in case of Trading and Manufacturing Organization

Taxation -III (Direct Taxes Paper-II)

Course Objectives:
On completion of this course, students should have an understanding of:
1. To study the concept of Clubbing of Income
2. To study the Set off and carry forward of losses
3. To study the tax liability of indvidual and HUF
4. To study the income of partnershiip firm
5. To undestand the tax deduction at source
Course Outcomes:
On completion of this course, students would be able to:
1. Students expalined how and why clubbing required
2.Students will aware to their partents how to set off and carry forwaard the losses under taxation system
3.Computaion of income form partnership firm
4. Identify and analysis the tax dedecution at source
Information Technology in Accountancy -II
Teaching objectives:
1. To provide understanding of business process and use of IT in accountancy.
2. To understand need and requirement of a computerized accounting system.
3. To understand managerial decision-making and to develop perceptive of major functional area of MIS.
4. To understand need and importance of IT in auditing.

Teaching outcome:
Students shall be able to understand:
Business processes and accounting systems automation.
2. Development and design of computerized accounting system.
3. Functional area of MIS and DSS relationship with MIS.
4. Auditing in IT environment.
Foundation Course - IV in Management (Introduction to Management)
Learning objectives:
1. To throw light on the basic processes of Management.
2. To grasp the Financial of Management.
3. To provide basis idea about organization structure and different types of organization
Learning outcome:
1. Developed knowledge about evolution of management thoughts
2. Better understanding of planning and decision making
3. Give an idea about organization structure and different types of organization

4. Make them familiarize with recruitment process and stages in selection
Research Methodology in Accounting and Finance
COURSE OBJECTIVES:
1. To obtain the basic knowledge and skills required in the field of research in Accounting & Finance.
2. To develop understanding of the fundamental theoretical ideas and logic of research
analysis techniques.
COURSE OUTCOMES:
On completion of this course, students would be able to:
1. Generalize the Process of research
2. Describe the need of research design
3. Perform a literature review in a specific area.
4. Design the Questionnaire for Research Projects.
5. Prepare Research Report.
Business Law (Company Law) -III

Course Objective

. To study the recent amendment under the parent act (Companies Act) 1956
. To understand the various terms related to Companies Act 2013
6. To understand the process & formalities of incorporation of the company
. To study the process of issue & formalities of public offering
Course Outcome
On completion of this course, Students will be able to:
. Analyze the various modification made related companies act.
. Understand and explain the new definition as per companies act 2013.
Help the organization to follow the procedure while incorporating the company.
. Follow the process and formalities required for issue of public offering.
T. Y. B.A.F
Semester V
Cost Accounting -III
Course Objectives
. To understand the conept of Uniform Costing and Inter-Firm Comparison
. To study the Integrated System and Non Integrated System of Accounts
6. To study Process Costing- Equivalent Units of Production and Inter-process Profit (FIFO Method)

4. To undestand the Emerging concepts in Operating costing.
5. To learn Activity based Costing.
Course Outcomes
On completion of this course, Students would be able to:
1. Apply Uniform Costing and Inter-Firm Comparison.
2. Use of Integrated System and Non Integrated System of Accounts
3. Solve the practical problem based on Process Costing- Equivalent Units of Production and Inter-process Profit (FIFO Method
4. Apply emerging concepts in costing
5. Solve problem based on Activity based Costing
Financial Management -II

Course Objective: 1.To study the mMethod of business valuation 2. To determining of exchange ratio of shares in case of Merger and Acquisitions. 3.To study and analysis the restructuring of the corporation 4. To make decision whether to hire purchases and lease the assets. 5. To estimation of working Capital Courses Outcomes:

On completion of this course, Students would be able to:

1. Value the business.
2. Calculate the exchange ratio with EPS, MPS and Book value.
3. Survival of sick unit.
4. Purchase or lease the assets.
5. Working capital requirement by the company.
Taxation -IV (Indirect Taxes -II)
Course Objective:
On completion of this course, students should have an understanding of:
1. Basics of Goods and Service Tax and concepts.
2. Stages where GST levied exemption list, negative list and taxable goods and services.
3. Documentation related to filing of GST.
4. Input tax credit and computation of GST liablility.
Course Outcomes:
On completion of this course, Students would be able to:
1. Indentify the incidence of levy of GST.
2. Levy and collection of GST.
3. Determination of time, place and value of supply.
4. Registration under GST and maintaining the documents required.
5. Computation of GST liability and availing ITC benefit.

Management Paper -II (Management Applications)
Course Objective:
1. To focus on importance of marketing mix
2. To make students to understand human resource management.
3. To make students understand production and financial management
Course Outcome:
1. Identify the best marketing mix.
2. Apply human resource management skill at work place
Financial Accounting - V
Course objective:
On completion of this course, students should have an understanding of:
14.
2. Internal Reconstruction and relevant legal provision and accounting treatment.
3. Underwriting of shares and debentures, relevant provisions and types of underwriting
4. Liquidation of the company, various modes, voluntary and compulsory, meaning of liquidator, list out preferential payments.
5. Buy-back of shares, .legal provisions, and conditions.
Course outcome:
On completion of this course, Students would be able to:
Calculate purchase consideration based which are conceptual in nature

consolidation, surrender and re-issue /cancellation, and reduction of share capital.
3. Journalize the transaction and calculation of underwriting commission,
4. Prepare statement of affairs, deficit/surplus account, Liquidator's final statement of account,
5. Implement of legal provision on buy back of shares.
Financial Accounting - VI
Course Objectives:
Partnership (LLP).
2. To learn and understand the valuation of goodwill and shares.
Course Outcome:
(NBFC), Limited Liability Partnership (LLP).
2. The students will understand the need of calculation of goodwill and shares.
Semester VI
Cost Accounting -IV
Course objective:
On completion of this course, students should have an understanding of:
,performance budgeting.
2. To understand absorption costing and marginal costing.
3. To understand managerial decision making.

4. To understand standard costing and variance analysis.
Course outcome:
On completion of this course, Students would be able to:
1.Explained basic concept of budgeting, functional budgets, fixed budgets, zero based budgeting ,performance budgeting.
2. Calculate P/V ratio. Breakeven point, margin of safety.
to take decision regarding plant shut down.
4. Solved the problem based on standard costing and variance analysis.
Taxation - Paper V (Indirect Taxes – II)
Course Objective:
On completion of this course, students should have an understanding of:
1. The procedure of payment, refund and returns of GST.
2. The rules regarding accounts, audit, assessment and maintenance of records.CENVAT CREDIT, Procedures for Central Excise.
3. The basics concepts Customs Act 1962, Significance and Principles of services.
4. The procedure for CENVAT CREDIT, Import-Export of services.
Course Outcomes:
On completion of this course, Students would be able to:
1. Calculate, payment and filing of GST returns.
2. Apply the GST rules in accounting, audit, assessment and maintenance of records.
3. Use the different methods of valuation of excisable goods.
4. Apply the basic concepts of Customs Act, CENVAT scheme

5. Computation of Custom duty on imported goods and services
Economics -III (Indian Economy)
COURSE OBJECTIVES:
1. To enhance students understanding about the nature and pattern of Indian Economy.
2. To gain basic knowledge of factors governing Indian economy and its growth.
3. To understand about the interplay of various sectors of Indian economy in context of globalization and liberalization.
COURSE OUTCOMES:
On completion of this course, students would be able to:
1. Understand Basic Features of Indian economy:
2. Understand Role of Agriculture in Economic Development: Barriers to Agricultural Growth
3. Understand Role of Industries in the Development Process.
4. Understand the problems of Small Scale Industries and measures taken by government to solve them.
5. Understand the role of service sector in Indian economy.
6. To understand the objectives, functions and recent reforms in money market and capital market
Financial Accounting - VII
Course Objective:
On completion of this course, students should have an understanding of:
Surplus Replacement of Assets.

various funds. 3. To understand the Accounting Standard 13. Accounting for transactions of purchase and sale of investments. 4. To focus on SEBI guidelines and types of mutual fund. 5. The reason for studying objectives of Accounting Standard and requirements of international accounting standard. **Course Outcome:** On completion of this course, students will be able to: 1. Understand the Final Accounts as per Electricity Rules and norms regarding Disposal of Surplus Replacement of Assets. various funds. 3. Understand the Accounting Standard 13 4. Analyze the various SEBI guidelines and types of mutual fund. 5. Understand the objectives of Accounting standards and requirements of international accounting standard.

Financial Management -III

Course Objectives:

On completion of this course, students should have an understanding of:

- 1) To study various method of business valuation
- 2) Determining of exchange ratio of shares in case of Merger and Acquisitions.
- 3) Restructuring of the corporation
- 4) To make decision whether to hire purchases and lease the assets.
- 5) Estimation of working Capital

1. acquire knowledge about management practices which facilitate them to become effective professionals.

management and financial management. 3. be adequately trained to be entrepreneurs and communicate effectively.

develop a positive attitude towards lifelong learning and research.	
hical values.	
rogram Specific Outcome:	
th the help of both academic knowledge and practical exposure. Solve specialized problems in their area of specializations	ike
CVDMC	
S. Y. B.M.S	
Semester III	
asics of Financial Services	
ourse Objectives:	
To provide knowledge of basic concepts of financial system	
To give understanding of various financial institutions of financial system	
To develop basic knowledge of operations of insurance	
To develop understanding of mutual funds and its role.	
ourse Outcomes:	
fter completion of this course, students will have	
Understanding of various concepts of financial system.	
Knowledge of Financial regulators	
Develop interest to pursue higher study options in financial markets and its related fields.	

Introduction to Cost Accounting
Course Objectives:
On completion of this course, students should have an understanding of:
1. classification of cost on the basis of behaviour, time, element and function.
2. element of cost i.e. Material, Labour, Overheads for the cost sheet.
3. reconciliation of accounting statement for the difference in profit in cost account and financial account.
4. budgetary control in budget preparation.
5. techniques of marginal costing decision making.
Course Outcomes:
On completion of this course, students would be able to:
1. Classify cost for the analysis
2. Prepare cost sheet for the current year and estimated year.
3. Reconcile the accounting statement.
4. calculate ratios in marginal costing for decision making
5. prepare budgets of income and expenses.
Consumer Behaviour
Course Objective:
1. The consumer decision making process and its applications in marketing function of firms.

2. Basic knowledge about issues and dimensions of Consumer Behavior.
3. Analyzing consumer information and using it to create consumer-oriented marketing
Course Outcome:
1. Analyze the decision making process undertaken by consumers under different situations.
2. Analyze the reasons for changes in behavior of consumers.
3. Apply the advertising and marketing strategies as per consumer needs.
Advertising
Course Objectives:
1. To provide knowledge of advertising as a tool of promotion
2. To give understanding of advertising campaigns and its planning.
3. To develop interest and creativity in advertising by relating to real life scenario.
4. To develop knowledge of different trends of advertising.
Course Outcomes:
After completion of this course, students will have
1. Understanding of advertising and its role in promotion
2. Knowledge of advertising campaign and its planning.
3. Evaluation of economic and social aspects of advertising.
4. Develop interest to pursue postgraduate education in advertising.
Recruitment & Selection

Course Objectives:
1. The objective is to familiarize the students with concepts and principles, procedure of Recruitment and Selection in an organization.
subject.
Course Outcomes:
Students shall be able to understand:
1. Concepts and principles, procedure of Recruitment and Selection in an organization.
2. In depth insights into various aspects of HRM.
Organisation Behaviour and HRM
Course Objectives:
1. To familiarize the students with fundamental aspects related to Human Resource Management (HRM).
2. To give comprehensive overview about Organization Behavior (OB) as a separate area of management.
3. To create awareness about functions and roles of OB.
4.To create awareness about functions and roles of HRM.
Course Outcomes:
1.Describe the components of OB.
2.Identify roles and functions of OB.
3. Recognize the challenges in OB & HRM.

Information Technology in Business Management - I

Course Objectives:

- 1. To learn basic concepts of Information Technology, its support and role in management for managers.
- 2. Practical hands on training required for office automation.
- 3. To understand basic concepts of Email, Internet and websites, domains and security.
- 4. To recognize security aspects of IT in business, highlighting electronic transactions, advanced security features.

Course Outcomes:

Students shall be able to understand:

- 1. Information technology concepts and its major components
- 2. Practical hands on training on latest MS-Office software.
- 3. E-mail, Internet and its applications
- 4. Threats to computer systems and control measures, IT risk and Information systems security

Foundation Course (Environmental Management) - III

Course Objectives:

- 1) To inculcate scientific temperament in students.
- 2) To make them understand the components of the environment.
- 3) To make students aware of natural resources.
- 4) To make them understand environmental degradation.

5) To make them understand sustainable development.
6) To aware students about non-conventional energy resources and green practices.
Course Outcomes:
At the end of this course students will be able to:
2) Identify components of sustainable practices and types of natural resources.
3) Recognize the environmental issues.
5) Differentiate green practices than traditional practices.
Business Planning & Entrepreneurial Management
Course Objectives:
1. To study the nature, theories and innovation in entrepreneurship.
2. To acquire knowledge on classification and types of entrepreneurs, women entrepreneurs and entrepreneurial development in India.
3. To understand role of entrepreneur in project development and business plan.
4. To acquire knowledge on support systems for Venture Development.
Course Outcomes:
1. Apply theories and organizational structure of entrepreneur in organizational working.
2. Differentiate between different types of entrepreneurs and work for entrepreneurial development.
3. Analyze role of entrepreneur in business planning and project development.
4. Apply the knowledge of support system for venture development.

Accounting & Managerial Decisions
Course Objective:
On completion of this course, students should have an understanding of:
1. To enable students to read and interpret Financial Statements of any concern.
control, and decision making.
3. Learn independently and to demonstrate high level personal analytical skills and advisory skills. (from Investment Angle)
4 Evaluate complex ideas and tolerate ambiguity in managerial and Working Capital related elementary problem-solving.
Courses Outcomes:
On completion of this course, Students would be able to:
1. Classify Financial Statements to evaluate firm performance.
2. Calculate ratios based on Financial Statements and income statements.
3. Use Financial Statements to obtain Cash Flows for the firm and equity holders.
4. Calculate working capital requirement of any firm or company.
Strategic Management
Course Objectives:
1. The objective of this course is to learn the management policies and strategies at every Level to develop
conceptual skills in this area as well as their application in the corporate world.

2. The focus is to critically examine the management of the entire enterprise from the Top Management view points.

area as well as their application in the corporate world.
Course Outcomes:
Upon completion of the course, the student would:
1. Exposed to various perspectives and concepts in the field of Strategic Management.
2. Develop skills for applying these concepts to the solution of business problems
3. Master the analytical tools of strategic management.
4. Enable the students to understand the principles of strategy formulation, implementation and control in organizations.
Semester IV
Training and Development in HRM
Course Objectives:
To understand the importatance of planing in HR training programm
To study the various training programm avaliable and shalll be implemented
To study the important training concepts available.
Course Outcomes:
On completion of this course, students would be able to:

4. Explain important training related concepts

3. Explain the various types of training Programs

1. Understand the importance of planning in Training program.

2. Will be able to identify the various training program that should be implemented

Change Management
Course Objectives:
1. To prepare students as organizational change facilitators.
2.To aware the students about the knowledge and techniques of behavioural science.
Course Outcomes:
At the end of this course students will be able to:
1. Find out various issues involved with introducing the change.
2. Understand the ways to remove the resistance to change.
3. Learn methods to overcome resistance to change.
4. Understand the ways to effectively implement the change.
Information Technology in Business Management - II
Course objectives:
1. To understand managerial decision-making and to develop perceptive of major functional area of MIS.
2. To provide conceptual study of ERP, SCM, CRM, key issues in implementation.
3. To learn and understand relationship between database management and data warehouse approaches.
4. To learn outsourcing concepts, BPO/KPO industries, their structures, cloud computing.
Course Outcomes:
Students shall be able to understand:

1. Functional area of MIS and DSS relationship with MIS.
2. Conceptual study of ERP, SCM and CRM.
3. Relationship between database management and data warehouse approaches.
4. They will understand BPO/KPO and outsourcing concepts.
Foundation Course (Ethics and Governance) - IV
Course objectives:
On completion of this course, students should have an understanding of
1. the fundamentals of Business Ethics and corporate social responsibility.
2. the role of ethical codes of conduct in Business at various levels management.
3. responsibility of the corporate sectors towards the society.
4. doing business with sense of morality and responsibility towards fellow human beings.
Course Outcomes:
On completion of this course students would be able to
1. Solve ethical dilemmas involved in decision making.
2. Debate, discuss and implement Ethical Norms to the specialized field of their choice in business.
3. Take decisions and apply ethical theories that can be merged for the benefit people, stakeholders, customers and employers.
Business Research Methods
Course objectives:

1. To develop understanding of the fundamental theoretical ideas and logic of research
2. To obtain the basic knowledge and skills required in the field of business research.
analysis techniques.
Course Outcomes:
On completion of this course, students would be able to:
1. Generalize the Process of research
2. Describe the need of research design
3. Perform a literature review in a specific area.
4. Design the Questionnaire for Research Projects.
5. Prepare Research Report.
Business Economics - II
Course objectives:
To assist students masters the basic concepts of macroeconomics
1.To understand occurrences that are observed in the real world
2. To help students understand various theories and issues of international trade
3.To provide the brief idea about the frame work of government and their policies
Course Outcomes:

Learner understood all basic concepts of macroeconomics

1. Learner learned occurrence that are observed in the real world

2.Learner understood various theories and issues of international trade
3. Learner learned role of government and their various policies
Production & Total Quality Management
Course objectives:
1 To acquaint learners with the basic management decisions with respect to production and quality management
2 To make the learners understand the designing aspect of production systems
3 To enable the learners to apply what they have learnt theoretically.
Course Outcome
1. Evaluate the scope of production and quality in production management.
2. To analyze the importance of productivity in today's comparative and the global market.
3. Evaluating different techniques can be implemented to increase the final product and to decrease overall cost.
Auditing
Course Objective:
On completion of this course, students should have an understanding of:
1. Audit system and errors and frauds committed in the auditing.
2. Audit planning, procedure and documentation for the efficient and timely completion of audit work.
3. Different techniques used for the audit.
4. Internal control used in the organization and its role in auditing.
Courses Outcomes:

On completion of this course, Students would be able to: 1. Detect errors and frauds in the financial statement. 2. Prepare and maintain the audit plan, procedure and documentation for the evidence purpose. 3. Apply audit techniques like test check and routing checking which reduce the work of audit assistant. 4. Understand the internal control, existence and its effectiveness. **Rural Marketing Course Objectives:** 1.To explore the students to agriculture and rural marketing environment. 2. To understand consumer behavior of rural market. 3. To analyze the gap between rural and urban consumer and build strategies to overcome it. 4. To understand the importance of rural development with regards to overall economic growth. Course Outcomes: 1. Channelize student's energies to be entrepreneurs in new sectors/field. 2.Learn various marketing strategies and skills to grab rural markets and overcome untouched sector. 3. Subject helps to support further higher studies. **Financial Institution and Market Course objective:**

1. To provide knowledge of basic concepts of financial system

2. To give understanding of various financial regulators of financial system
3. To develop basic knowledge of operations in financial market .
4. To develop ability to analyse financial systems of world economies.
Course outcome:
After completion of this course, students will have
1. Understanding of various concepts of financial system.
2. Knowledge of Financial regulators
3. Develop interest to pursue higher study options in financial markets and its related fields.
Integrated marketing communication
Course Objectives:
1) To develop amongst students the skills of advertisments
2) To make students understand Market and Marketing Skills
3) To groom personality of students
4) To enforce on students the effective use of Communication
Course Outcomes:
1) The students will be able to communicate effectively.
2) The students will be able to develop different marketing skills.

3) The students will develop crave for entrepreneurship.

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Semester V
Investment Analysis and Portfolio Management
Course objectives:
On completion of this course, students should have an understanding of:
1. To acquaint the students with various concepts of finance.
world.
3. To understand various models and techniques of security and portfolio analysis.
Courses Outcome:
On completion of this course, Students would be able to:
This curriculum is designed to guide the students to select the right portfolio through security analysis and do the proper asset allocation
Commodity & Derivatives Market
Course Objectives:
1. To understand the concepts related to Commodities and Derivatives market
2. To study the various aspects related to options and futures
3. To acquaint learners with the trading, clearing and settlement mechanism in derivatives market.
Course outcome:
Students shall be able to understand:
1. Concepts of Commodities and Derivatives market related to derivative markets and stock market.

2. Various aspects related to options and futures contract.

3. Trading, clearing and settlement mechanism in derivatives market.
Wealth Management
Course Objectives:
On completion of this course, students should have an understanding of:
1. To provide an overview of various aspects related to wealth management.
2. To study the relevance and importance of Insurance in wealth management.
3. To acquaint the learners with issues related to taxation in wealth management.
4. To understand various components of retirement planning
Courses Outcome:
On completion of this course, Students would be able to:
insurance planning, tax planning, retirement and estate planning
Risk Management
Course Objective
On completion of this course, students should have an understanding of:
1. To familiarize the student with the fundamental aspects of risk management and control.
2. To give a comprehensive overview of risk governance and assurance with special reference to insurance sector.
3. To introduce the basic concepts, functions, process, techniques of risk management.
Courses Outcomes:

On completion of this course, Students would be able to: This curriculum is designed to help students understand and assess various types of risk and identify methods to reduce or mitigate the risk. **Services Marketing Course Objectives:** 1. To understand distinctive features of services and key elements in services marketing 2. To provide insight into ways to improve service quality and productivity. 3. To understand marketing of different services in Indian context Course Outcomes: 1. To appreciate the difference between general marketing & to service marketing 2. To appreciate the importance of all the 7 P's of service marketing. 3. To understand the reasons for service failure / Gap and to know the various method to bridge the service Gap. 4. To evaluate the latest trend in Service sector based upon the clarity of their concepts taught. 5. To take up entrepreneurship in service sector and would appreciate and implement key elements requirements of service sector . **E-Commerce & Digital Marketing Course Objectives:** 1. To provide an analytical framework to understand the emerging world of e-commerce

2. To make the learner familiar with current challenges and issues in e-commerce

3. To enable to understand the Web- based commerce and equip the learners to assess e-commerce requirements of a business.
4. To understand legal and regulatory environment and security issues of E-commerce
Course outcomes:
1. Demonstrate an understanding of the foundation and importance of E-commerce
2. Analyze the impact of E-commerce on Business models and strategies
3. Describe internet trading relationships between B2C, B2B models
4. Discuss the legal issues and privacy issues in E-commerce
Sales & Distribution Management
Course Objectives:
1. To develop understanding of the sales & Damp; distribution processes in organizations
distribution channel management
Course Outcomes:
1. The subject has acquainted student's with processes of sales & Damp; distribution in
organisation
2. The practical aspects have given them idea about market approach and importance of channel distribution system
Customer Relationship Management
Course Objective:
1. To understand concept of Customer Relationship Management (CRM) and implementation of Customer Relationship Management

2. To provide insight into CRM marketing initiatives, customer service and designing CRM strategy

3. To understand new trends in CRM, challenges and opportunities for organizations
Course Outcome
1. Analysis the importance of customer service and relationship with customers to grow business.
2. To understand the importance of customer integrating to create value to retain then in the origination.
3.To understand the importance of data management and data warehouse to grow the business.
Finance for HR Professionals & Compensation Management
Course objectives:
1. To orient HR professionals with financial concepts to enable them to make prudent HR decisions
2. To understand the various compensation plans
3. To study the issues related to compensation management and understand the legal framework of compensation management.
Course outcome:
Students shall be able to understand:
1. The various compensation plans.
2. The issues related to compensation management and understand the legal framework of compensation management.
3. Legal and Ethical issues in Compensation
Strategic Human Resource Management & HR Policies
Course Objective
1.To understand human resource management from a strategic perspective

2. To link the HRM functions to corporate strategies in order to understand HR as a strategic resource
3. To understand the relationship between strategic human resource management and organizational performance
4. To understand the purpose and process of developing Human Resource Policies
Course Outcome
1. Understand and discuss concepts relevant to SHRM.
2.Learn key elements of Strategic Human Resource Management
3. Appreciate collaborative culture for improving effectiveness
Performance Management & Career Planning
Course Objectives:
1. To understand the concept of performance management in organizations.
2. To review performance appraisal systems
3. To understand the significance of career planning and practices
Course Outcomes:
1. The students will learn the importance of performance management for their growth in future.
2.It will enable them to implement in their work.
Industrial Relations
Course Objectives:
1. To understand the concept of performance management in organizations.

2. To review performance appraisal systems.
3. To understand the significance of career planning and practices.
Course Outcomes:
Upon completion of the course, the student would:
1. Be aware of the present state of Industrial relations in India.
grievance redressal, and employee discipline and dispute resolution.
3. Understand the various processes and procedures of handling Employee Relations.
Logistics and Supply Chain Management
Course Objectives:
1. To provide students with basic understanding of concepts of logistics and supply chain management
2. To introduce students to the key activities performed by the logistics function
3. To understand global trends in logistics and supply chain management
Course Outcome:
1. Analysis the importance of logistics and supply chain management for any business, it acts as the backbone of any business.
2. To understand the importance of supply chain management to move the goods from the point of origin to point of consumption.
3. To analysis the importance of logistic and supply chain for the global chain and to make business more customer ordinated.
Corporate Communication and Public Relations
Course objectives:
1To provide the students with basic understanding of the concepts of corporate communication and public relations

2. To introduce the various elements of corporate communication and consider their roles in managing organizations
3. To examine how various elements of corporate communication must be coordinated to communicate effectively
4. To develop critical understanding of the different practices associated with corporate communication
Course outcome:
Students shall be able to understand:
1. the concepts of corporate communication and public relations
2. various elements of corporate communication and consider their roles in managing organizations
3. different practices associated with corporate communication
Semester VI
Strategic Financial Management

Course Objective:

On completion of this course, students should have an understanding of:

- A. To focus on the meaning and form of dividend.
- B. To analyze the risk and uncertainty of capital budgeting.
- C. To learn the concepts of shareholder value and corporate reconstructing.
- D. To learn the concepts of financial management of banking sector and working capital financing.

Course Outcome:

On completion of this course, students will be able to:

A. Understand the meaning and type of dividend.

B. Understand and explain risk and uncertainty of capital budgeting.
C. Understand and explain the concepts of shareholder value and corporate reconstructing.
D. Understand the concepts of financial management of banking sector and working capital financing.
International Finance
Course Objective:
On completion of this course, students should have an understanding of:
Globalised Market.
2) Fundamental aspect of various issue associated with International Finance.
3) Comprehensive overview of International Finance as a separate area in international business.
Courses Outcomes:
On completion of this course, Students would be able to:
1) The function of the international market, arbitrage and swap.
2) Exchange rate determination and various ways of exchange rate are quoted.
3) Euro market functioning.
4) Project appraisal technique.
Innovative Financial Services
Course objectives:
1. To familiarize the learners with the fundamental aspects of various issues associated with various financial services.

2. To give a comprehensive overview of emerging financial services in the light of globalization.

services.
4. To make them understand consumer finance and credit rating
Course outcome:
Students will be able to understand:
1. Different financial services are there and its use.
2. The fundamental aspects of various issues associated with various financial services.
3. Functions process techniques and create an awareness of the role, functions and functioning of financial services.
4. Consumer finance and credit rating.
Brand Management
Course Objective:
1. To understand the meaning and significance of Brand Management
2. To Know how to build, sustain and grow brands
3. To know the various sources of brand equity
Course Outcome:
1. Evaluate the scope of brand management activity and analyse how it relates to other business areas.
2. Appraise the key issues in managing a brand portfolio and making strategic brand decisions
3. To analyze sources of brand equity & amp; understand techniques of improving brand equity
Retail Management

Course Objective:
1. To familiarize the students with retail management concepts and operations
2. To provide understanding of retail management and type of retailers
retailers.
4. To acquaint the students with legal and ethical aspects of retail management.
5. To create awareness about emerging trends in retail management
Course Outcomes:
Students shall be able to understand:
1. Concepts of retail management and it's operations
2. How to manage retail and types of retailers.
3. Terminology of Merchandise management, store management.
4. Legal and ethical aspects of retail management.
International Marketing
Course Objective:
1. To understand International Marketing, its Advantages and Challenges.
2 To provide an insight on the dynamics of the International Marketing Environment.
3 To understand the relevance of International Marketing Mix decisions and recent developments in Global Market
Course Outcomes:
1. To analysis the basic entry in to international and problems faced by companies in the international market.

2. To study overall entry option available in international and also to study the country's condition before entering into a new country.
Media Planning and Management
Course Objectives:
1.To understand media planning, strategy and Management with reference to current business scenario.
2. To know the basic characteristics of all media to ensure most effective use of advertising budget.
3.To provide an insight on Media Planning, Budgeting, Scheduling and evaluating the different Media Buys.
Course Outcomes:
1.Understanding Media planning process
2.To Identify media research and its sources
3.Knowledge of different media available like print media, Television, Outdoor, Radio, Online media.
4. Desiging media budget
HRM in Global Perspective
Course Objectives:
1. To introduce the students to the study and practice of IHRM
2. To understand the concepts, theoretical framework and issues of HRM in Global Perspective
3. To get insights of the concepts of Expatriates and Repatriates
4. To find out the impact of cross culture on Human Resource Management
5. To provide information about Global Workforce Management 6 To study International HRM Trends and Challenges
Course Outcomes:

1. To focuses on Organizational Dynamics – country and regional cultures, international compensations and performance appraisal in MNC

diversity

- 3. To covers the recruitment and selection strategies from global perspective.
- 6. To present an overview of PCN, TCN and HCN, their selection recruitment and retention strategies.

shock, emerging trends in International HRM and risks of off-shore outsourcing ethical practices in business and resolving ethical

Organizational Development

Course Objectives:

- 1.To understand the concept of Organizational Development and its Relevance in the organization
- 2.To Study the Issues and Challenges of OD while undergoing Changes
- 3.To get an Understanding of Phases of OD Program
- 4.0 Study the OD Intervention to meet the Challenges faced in the Organization
- 5. To get an Insight into Ethical Issues in OD

Course Outcomes:

an organization.

- 2. To understand the basics of entry, diagnosis, planning, intervention, and sustainability that occur during organization change efforts
- 3. To appreciate the importance of OD in today's volatile, uncertain,
- 4.complex and ambiguous environment in which an organization needs to survive and thrive.

Project management Course objectives: 1. To familiarize the learners with the fundamental aspects of various issues associated with project management 2. To give a comprehensive overview of project management as a separate area of management management. 4. Project termination, solving project management problems. **Course Outcomes:** Students shall be able to understand: 1. The techniques of beneficiary project management. 2. the fundamental aspects of various issues associated with project management 3. they will be able to solve project management problems. **HRM** in Service Sector Management

Course objectives:

- 1. To understand the concept and growing importance of HRM in service sector.
- 2. To understand how to manage human resources in service sector.
- 3. To understand the significance of human element in creating customer satisfaction through service quality.
- 4. To understand the issues and challenges of HR in various service sector.

Course outcomes:

Students shall be able to understand:

1. Growing importance of HRM in service sector.
2. How to manage human resources in service sector.
3. The significance of human element in creating customer satisfaction through service quality.
4. The issues and challenges of HR in various service sector.
Indian Ethos in Management
Course Objectives:
To inculcate scientific temperament in students.
2. To teach the students about the importance of values & ethics.
3. To teach students the importance of Indian ethos.
Course Outcomes:
At the end of this course students will be able to:
1. Understand the use of balancing professional and personal life.
2. Find out corporate karma that is needed to improve in life.
3. Learn about stress, its types and western and Indian methods of managing it.
4. Multiple interrelated concepts applicable even in contemporary management style.
Operation Research
Course Objectives:
1.To help students to understand operations research methodologies

2. To help students to solve various problems practically
3. To make students proficient in case analysis and interpretation
Course Outcomes:
1. Understand the meaning of Operations Research its evolution and its usage
2.The students will be able solve Linear Programming Problems
3.Identify and express a decision problem in mathematical form and solve it graphically and by Simplex method
4. Recognize and formulate transportation, assignment problems and drive their optimal solution.
Bachelor of Arts in Multimedia and Mass Communication (B.A.M.M.C)
Program Objectives:
1. To provide fundamental knowledge about the field of mass media.
2. To enhance communication skills.
3. To develop necessary skills and competency in learners to make them employable.
4. To encourage students to be entrepreneurs.
5. To motivate learners to contribute in the development of society.
social media platforms etc.
Program Outcome:
Program outcomes are a set of competencies which students acquire at the end of graduation. On successful completion, they shall:

2. exhibit knowledge of print and electronic media.

3. be equipped with essential communication skills.
4. develop competency and skills for increased employability.
5. be adequately motivated to contribute to the development of society.
OTT Platforms, social media platforms etc.
media aesthetics for a target audience.
8 . Learners will acquire the knowledge and skills required to pursue a career in the specialization of their choice.
Programme Specific Outcome
copywriting, scriptwriting, branding, or PR, all these career options can be explored after getting a degree in BMM.
S.Y. B.A.M.M.C.
Semester III
Media Studies
Course Objectives:
1. To encourage students to read stories, poems, plays.
2. To understand the relationship of media with culture and society
3. To provide an understanding of media theories

1. The students will understand various media theories

Course Outcomes:

4. To understand Media Studies in the context of trends in Global Media

2.students will be able to gauge media relationship with culture and theory
3. The students can analyze the trends in global media
Computer Multimedia – I
Course Objectives:
2. To introduce the media soft wares to make the learner understand what goes behind the scene and help them choose their stream.
3. To prepare learner skilled enough for independency during project papers in TY sem.VI.
4. To help learners work on small scale projects during the academic period.
Course Outcomes:
2) Students' will learn theories to be applied to the concept culture.
3) The students will be able to choose their stream and will know what goes behind the scene
4)The learner will be able to work on small scale projects.
Film Communication
Course Objectives:
1.To make stundents aware about the Evolution of PR with special focus on India.
2. To make studets aware with a brief history of movies; the major cinema movements.
3. Understanding the power of visuals and sound and the ability to make use of them in effective communication.
4. To inculcate liking and understanding of good cinema.

Course Outcomes:
1.The learner will have an understanding of good cinema
2. The student will have awareness of major cinema movements
3. The student will have an insight into film techniques and aesthetics
Corporate Communications & PR
Course Objectives:
1. To provide the students with basic understanding of the concepts of corporate communication and public relations.
2. To introduce the various elements of corporate communication and consider their roles in managing media organizations.
world.
media tools.
Course Outcomes:
The learner will have a basic understanding of the concepts of corporate communication and public relations.
The learner will have knowledge of corporate communication and consider their roles in managing media organizations.
in today's competitive world.
social media tools.
Introduction to Photography
Course Objectives:

1. To introduce to media learner the ability of image into effective communication.
moments.
3. To practice how picture speaks thousand words by enlightening the learner on how.
4. To develop the base of visualisation among learners in using pictures in practical projects.
5. To help learner work on given theme or the subject into making a relevant picture or photo feature.
Course Outcomes:
Students shall be able to understand:
1.The learner will understand the importance of image in effective communication
2. The learner will have knowledge of media photography and will know that it is far beyond just point and shoot fun moments
3. The learner will be able to click picture that speaks thousand words3
4. The learner will have a base of visualization
5. The learner can apply a given theme or the subject into making a relevant picture or photo feature. 45
Theater and Mass communication I
Course Objectives:

Course Outcomes:

responsibilities and possibilities

1. Individual and team understanding on theatrical Arts

2. Taking ownership of space, time, story-telling, characterization and kinesthetic

1. The student will be able to story-tell, characterization and kinesthetic1.
2. The student will have awareness of role and place in society, their responsibilities and possibilities
Semester IV
Computer Multimedia – II
Course Objectives:
1. To help learner be media industry ready.
2. To introduce the media soft wares to make the learner understand what goes behind the scene and help them choose their stream.
3. To prepare learner skilled enough for independency during project papers in TY sem.VI.
4. To help learners work on small scale projects during the academic period.
Course Outcomes:
1. This will help learners to be aware of the minimum requirement of the software when stepping in the industry.
2.The students will be able to choose their stream and will know what goes behind the scene
3. The student will gain independence for sem. VI project paper.
4.The learner will be able to work on small scale projects.
Mass Media Research
Course Objectives:
1. To introduce students to debates in Research approaches and equip them with tools to carry on research
2. To understand the scope and techniques of media research, their utility and limitations2.
Course Outcomes:

1. The learner will be able to debate in Research approaches and equip them with tools to carry on research
2. The student will be able to identify techniques of media research, their utility and limitations
Film Communication II
Course Objective:
1. To aware about cinema of different regions.
2. To understand the contribution of cinema in society.
3. To make technically and grammatically good films.
4. To make marketing of films.
5. To study economic aspects of film.
6. To careers in films.
Course Outcome:
1. The student will know about cinema of different regions
2. The student will understand the contribution of cinema in society
3. The student will know how to make technically and grammatically good films
4. The student be able to make and market films
5. The student will know the economic and career aspect of films
Media Laws and ethics
Course Objective:

1. To provide the learners with an understanding of laws those impact the media.
2. To sensitize them towards social and ethical responsibility of media.
Course Outcome:
1. The student will have an understanding of laws those impact the media.
2. The student will be sensitized towards social and ethical responsibility of media.
Writing & Editing for Media
Course Objective:
1. Provide the ability to understand writing styles that fit various media platforms.
2. It would help the learner acquire information gathering skills and techniques.
3. To gather knowledge of different news and copy formats along with appropriate style-sheets and layout.
4. To imbibe the importance of writing clearly, precisely and accurately for different types of audiences
3. To gather knowledge of different news and copy formats along with appropriate style-sheets and layout.
5. Provide acquire basic proficiency in proof-reading and editing
Course Outcome:
1. The student will be able to identify writing styles that fit various media platforms
2. The student will acquire information gathering skills and techniques

4. The student will gain knowledge of different news and copy formats along with appropriate style-sheets and layout.

5. The learner will imbibe the importance of writing clearly, precisely and accurately for different types of audiences

internet and digital.

Theater & Mass Communication – II
Course Objective:
1. Direction and the works, developing an eye for details
2. Deeper understanding of theater and how it has evolved to create human connections
3. Understanding the role theater plays as a medium of mass communication in development of society
Course Outcome:
1. The student will be able to develop an eye on theater details
2. The student will have a deeper understanding of theater and how it has evolved to create human connections
3. The student will understand the role theater plays as a medium of mass communication in development of society
Semester V (T.Y.B.A.M.M.C)
Copywriting
Couse Objectives:
1. To familiarize the students with the concept of copywriting as selling through writing
2. To learn the process of creating original, strategic, compelling copy for various mediums
3. To train students to generate, develop and express ideas effectively
type of writing, and the necessity of creative thinking in written expression.
Course Outcome:
1.To familiarize t with the concept of copywriting as selling through writing in effective advertisement.

2. To analyze the process of creating original, strategic, compelling copy for various media.

3.To analysis the generate, develop and express ideas effectively.
need different skill-sets to master them.
Advertising & Marketing Research
Course Objective:
1. The course is designed to inculcate the analytical abilities and research skills among the students.
2. To understand research methodologies – Qualitative Vs Quantitative
3. To discuss the foundations of Research and audience analysis that is imperative to successful advertising.
4. To understand the scope and techniques of Advertising and Marketing research, and their utility
Course Outcome:
1. The Students will have a deeper understanding of the analytical abilities and research skills among the students.
2. The Students will have a deeper understanding research methodologies – Qualitative Vs Quantitative
3. The students will be able to understand foundations of Research and audience analysis that is imperative to successful advertising.
4. The students will learned the scope and techniques of Advertising and Marketing research, and their utility
Brand Building
Course Objective:
1.To understand the awareness and growing importance of Brand Building
2. To know how to build, sustain and grow brands
3. To know the various new way of building brands

4. To know about the global perspective of brand building.
Course Outcomes:
1. The students will sensitized towards growing importance of Brand Building
2. The students will able to know how to build, sustain and grow brands
3. The students will able to know the various new way of building brands
4. The students will able to know about the global perspective of brand building.
Agency Management
Course Objectives:
advertising campaign.
2. How an ad agency works and what opportunities exist
3. To familiarize students with the different aspects of running an ad agency
4. To inculcate competencies thereby enabling to undertake professional work with advertising industry.
Course Outcomes:
effective advertising campaign.
2. The students will know how an ad agency works and what opportunities exist
3. The students will able to familiarize with the different aspects of running an ad agency
4. The students will able to inculcate competencies thereby enabling to undertake professional work with advertising industry.

Direct Marketing & E-Commerce

Course Objective: 1.To understand the awareness and growing importance of Direct Marketing customer loyalty and database management 3. To understand increasing significance of E-Commerce and its applications in business and various sectors. significance in business Course Outcomes: 1. The students will be able to understand the awareness and growing importance of Direct Marketing build up customer loyalty and database management 3. The students will be able to understand increasing significance of E-Commerce and its applications in business and various sectors. its emerging significance in business **Consumer Behavior Course Objective:** 1. To understand the sociological & psychological perspective of consumer behavior.1. 2. To introduce students to the complexities of consumer behavior, its importance in marketing & advertising. 3. To sensitize students to the changing trends in consumer behavior. Course Outcomes: 1. The students will be able to understand the role of marketing in influencing consumer behavior. 2. The students will be able to analyze the role of marketer & the consumer in advertising. 3. The students will be able to sensitize to the changing trends in consumer behavior

Semester VI
Advertising in Contemporary Society
Course Objectives:
1.To understand the environment of Advertising in Contemporary Society
2. To understand Liberalization and its impact on the economy and other areas of Indian society
3. To compare and analyze the advertising environment of different countries
Course outcome:
1.The students will be able to understand the environment of Advertising in Contemporary Society
2. The students will be able to understand to understand Liberalization and its impact on the economy and other areas of Indian society
3. The students will be able to compare and analyze the advertising environment of different countries
Brand Management
Course Objectives:
1.To understand the awareness and growing importance of brand management.
2. To know how to build, sustain and grow brands
3. To know the various sources of brand equity.
4. To know about the global perspective of brand management

Course Outcomes: 1. The students will be able to understand the awareness and growing importance of brand management. 2. The students will be able to know how to build, sustain and grow brands 3. The students will be able to know the various sources of brand equity. 4. The students will be able to know about the global perspective of brand management Media planning & Buying **Course Objectives:** 1.To develop knowledge of major media characteristics 2. To understand procedures, requirements, and techniques of media planning and buying. 3. To learn the various media mix and its implementation 4. To understand budget allocation for a Media plan and fundamentals **Course Outcomes:** 1. The students will able to develop knowledge of major media characteristics 2. The students will be able to understand procedures, requirements, and techniques of media planning and buying. 3. The students will be able to learn the various media mix and its implementation 4. The students will be able to understand budget allocation for a Media plan and fundamentals

Advertising & Sales Promotion

Course Objectives:

1. To demonstrate a thorough understanding of the major sales promotion concepts,
2. To Use a framework to make effective sales promotion decisions
3. To Adopt the necessary skills and point of view of an effective sales promotion campaign
4.To learn the concepts of Limited Liability Partnership
Course Outcomes:
On completion of this course, students will be able to:
1. Demonstrate a thorough understanding of the major sales promotion concepts,
2. Use a framework to make effective sales promotion decisions
3. Adopt the necessary skills and point of view of an effective sales promotion campaign
4. learn the concepts of Limited Liability Partnership
Digital Media
Course Objectives:
1. To Understand digital marketing platform
2. To Understand the key goals and stages of digital campaigns
3. To Understand the of use key digital marketing tools
4. To Learn to develop digital marketing plans
Course Outcomes:
1. The students will be able to Understand digital marketing platform
2. The students will be able to Understand the key goals and stages of digital campaigns
3. The students will be able to Understand the of use key digital marketing tools

4. The students will be able to Learn to develop digital marketing plans
Advertising Design
Course Objectives:
1. To understand the process of planning & production of the advertisement.
2. To highlight the importance of visual language as effective way of communication.
3. To provide practical training in the field of advertising & make learner industry ready.
Course Outcomes:
1. The students will able to understand the process of planning & production of the advertisement
2. The students will able to highlight the importance of visual language as effective way of communication.
3. The students will able to provide practical training in the field of advertising & make learner industry ready.
2020-21
Master of Commerce M.Com (Advanced Accountancy)
Programme Objectives:
1. To provide adequate basic understanding about accounting and financial education.
2. To give adequate exposure to the operational environment in the field of accounting & finance.
3. To create an avenue for employment in academics and industry.

4. To prepare students to explore newly created opportunities in the accounting field.
Programme Outcome:
1) This Programme will enable to provide a systematic and rigorous learning and exposure to Accountancy and Finance related disciplines.
2) This Programme will train the student to develop conceptual, applied and research skills as well ascompetencies required for effective
3) Impart the students with higher level knowledge and understanding of contemporary trends in commerce and business finance
4) The all-inclusive outlook of the course offer a number of values based and job oriented courses
ensures that students are trained into up-to-date.
5) The gap between the academia and industry is bridged through this programme.
SEMESTER I
Advanced Financial Accounting
Course Objectives:
1. To understand the concept and accounting of Foreign Currency Conversion.
2. To equip students with the preparation of final accounts of banking companies, insurance companies and cooperative societies.
Rules
Authorities for 1) Life Insurance Business 2) General Insurance Business"
Course Outcomes:
CO1. To understand the higher knowledge of Banking and Insurance Companies.

CO2: To make them familiar with the application of Investment Accounting, Insurance Claim and Government Accounting System to maintain the same.

1. To understand the concepts of process of costing, inter-process profit and computation of equivalent production process

2. To study cost allocation and activity based costing system and different component of cost allocation
cost and controllable cost approach
practical problems.
Course Outcomes:
On completion of this course, Students would be able to
1. Apply the concept of process of costing, inter-process profit and compute of equivalent production process
2. Able to classify cost allocation and activity based costing system and different component of cost allocation
controllable cost approach
problems
Research Methodology
Course Objectives:
Based on the course syllabus following are course objectives:
1.To provide knowledge of basic concepts of Research
2. To give understanding of research methodologies
3. To develop understanding of utility of research in advertising

After completion of this course, students will have

Course outcome:

4. To develop understanding of techniques of advertising and marketing research

1. Understanding of concepts of research
2. Knowledge of research methodologies
3. Develop interest in conducting research in field of advertising
Advanced Trends in Accounting - I
Course Objectives:
Based on the course syllabus following are course objectives:
1.ERP 9 is a perfect business management solution and GST
2.software with an ideal combination of function, control, and in-built customizability.
3. Objective: This course is designed to impart knowledge regarding concepts of Financial Accounting
4. Tally is an accounting package that is used for learning to maintain accounts.
Course Outcomes:
On completion of this course, Students would be able to
1. Students shall be able to understand:
2.Accounting with each type of transaction such as payment, receipt, sales, purchase.
3.Mastering Tally.ERP 9 Voucher Entry and Invoicing.
4.Bill details, credit limit Basics of Banking, Interest Calculation, Simple Interest Calculation.
5.Cost Categories and Cost Centers.
6.Reports in Tally.ERP 9.
Mutual Fund Management and Wealth Management

Course Objectives:	
1. To Demonstrate an understanding of the basics of wealth management, including the concepts of risk and return, asset allocation, and investigation.	estment planning, and the
2. To Assess risks to identify and manage the risks associated with different customers, transactions, and products.	
3.To Evaluate and select mutual funds based on their performance history, investment philosophy, and other key criteria.	
4. To Identify opportunities to network with industry professionals, which can be beneficial while pursuing a career in Wealth Management a	and Mutual Funds Investm
5. To Generate examples of various case studies focusing on Wealth Management and Mutual Funds.	
6. Apply principles to develop effective investment portfolios, financial plans for clients as well as the tax implications of mutual fund invest	ing, including how capital
Course Outcomes:	
1. should: Know the basics of mutual funds, their role and structure, different kinds of mutual fund schemes.	
2. Mutual fund features organization structure and services can be recommended to investors and prospective investors in the market.	
3. Understand the legalities, accounting, valuation and taxation aspects underlying mutual funds and their distribution.	
SEMESTER II	
Corporate Finance	
Course Objectives:	
Course Objective:	

On completion of this course, students should have an understanding of:
1. Reporting framework in corporate financial matter.
2. Scope and concept of International Financial Reporting Standards (IFRS) & Ind – AS.
3. Concepts of valuation of business for Amalgamation & Merger and Consolidated Financial Statement
Course Outcomes:
On completion of this course, students would be able to:
1. Apply the financial reporting system in the corporate finance.
2. Application of IFR & Ind - AS by the learner.
3. Valuate the business assets for Amalgamation & Merger and Consolidated Financial Statement
Direct and Indirect Taxation (Goods & Service Tax)
Course Objectives:
On completion of this course, students should have an understanding of:
1. The basic concept and terms used in indirect taxation.
2. Negative list, exempted list and taxable goods and services under GST Act.
3. Point of taxation and Incidence of levy of tax.
4. Registration, Payment and recovery of
Course Outcomes:

On completion of this course, students would be able to:

1. Apply the basic concepts of GST rules in taxation.

2. Identification of taxable and non taxable goods.
3. Determining point of taxation for the payment of tax liability
4. Register, payment and set off of GST.
Advanced Trends in Accounting - II
Course Objectives:
On completion of this course, students should have an understanding of:
1. To understand Financial Report and its Technicalities.
2. To know GST and its practicality.
Course Outcomes:
On completion of this course, students would be able to:
1. Learners will be able to prepare Financial report and do its analysis.
2. Learners will be able to activate GST masters in Tally and set up GST rate, Update Party GSTIN and updating GST in service ledgers.
RISK MANAGEMENT
Course Objectives:
On completion of this course, students should have an understanding of:
To outline the concept and fundamentals of risk management.
b) To summarise various capital market and risk associated with it.
c) To explain credit risk management process ,Basel norms and concept of CAR
d) To acquaint learners about application of risk measurement tools.

Course Outcomes:

On completion of this course, students would be able to:

1. Learners will be able to identify risk and uncertainty in business and learn to compare them, review ERM, and various financial crisis

associated with it

- 3. Learners would be able to use credit risk management process, review Basel Norms and calculate CAR
- 4. Learners would gain practical approach on calculation of Beta and Linear VaR.

Advanced Cost Accounting

Course Objectives:

On completion of this course, students should have an understanding of:

- 1 To explain the concepts of process costing
- 2. To summarize the concept of cost allocation and ABC analysis
- 3. To define responsibility centers in company
- 4. To give knowledge about strategic cost management

Course Outcomes:

- 1. Learners will be able to understand process costing and techniques applied in industry
- 2. Learners will be able to identify various cost allocation methods and apply ABC method of costing system
- 3. Learners will be able to define responsibility center and evaluate performance of company
- 4. Learners will be able to under different techniques used in strategic cost management



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